

Defining Partnerships

At the core of any partnership is the **act of collaboration toward a shared goal**, leading to mutual benefit and more impact than could be achieved alone.

Partnership Criteria

Partnerships are often formed to add or complement a service, as well as for reputation purposes, community connections, and expertise. Key factors when considering a partnership include:

- Strategic
- Capacity & Credibility
- Assessment of risks
- Complementary
- Attitude
- Trust

Foundation of a Successful Partnership:



Successful Partnerships

A strong and successful partnership will be built on the following guiding principles:

1. **Shared risk and shared resourcing**, leveraging each partner's strengths and capabilities.
2. Grounded in **trust** and a commitment to **building strong relationships** among partners.
3. **Complementary roles and contribution** where partners can work together to meet one another's needs or the needs of the community.
4. **Capacity to deliver** on commitments, including skills, expertise, and the readiness to act efficiently in the delivery of activities.
5. The ability to **evolve and adapt** over time and be **flexible to emergent needs** and changing context.
6. **Communication** that is **effective and timely**, and **open and proactive**.
7. Expectations are **clearly outlined and explained** to partners.
8. **Collaborative planning** with **regular updates** to ensure continuous alignment of partnership aim.