

Partnership Principles

Defining Partnerships

At the core of any partnership is the act of collaboration toward a shared goal, leading to mutual benefit and more impact than could be achieved alone.

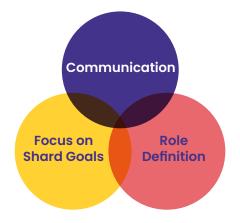
Partnership Criteria

Partnerships are often formed to add or complement a service, as well as for reputation purposes, community connections, and expertise. Key factors when considering a partnership include:

- Strategic
- Capacity & Credibility
- Assessment of risks

- Complementary
- Attitude
- Trust

Foundation of a Successful Partnership:



Successful Partnerships

A strong and successful partnership will be built on the following guiding principles:

- 1. Shared risk and shared resourcing, leveraging each partner's strengths and capabilities.
- 2. Grounded in trust and a commitment to building strong relationships among partners.
- 3. Complementary roles and contribution where partners can work together to meet one another's needs or the needs of the community.
- 4. Capacity to deliver on commitments, including skills, expertise, and the readiness to act efficiently in the delivery of activities.
- 5. The ability to evolve and adapt over time and be flexible to emergent needs and changing context.
- 6. Communication that is effective and timely, and open and proactive.
- 7. Expectations are clearly outlined and explained to partners.
- 8. Collaborative planning with regular updates to ensure continuous alignment of partnership aim.